

MINISTRY OF FISHERIES



National Aquatic Resources Research and Development Agency (NARA)

CALLING FOR EXPRESSION OF INTEREST (EOI)

From the interested parties for the

Pilot experimental programme to establish Marine pearl farming in Sri Lanka
Contract No: P&S/IARAD/2022/121/RL

The National Aquatic Resources Research and Development Agency (NARA) is inviting Expressions of Interest (EOI) from suitably qualified service providers. NARA has decided to conduct research and implement a technology based industry for the production of marine pearls to re-establish a long lost bio-resource in Sri Lanka leading to the economic development of coastal communities and earn foreign exchange.

It is necessary to ensure that good quality pearls are produced by the industry to develop a new potential export industry.

Prior to implementation and establishment of this industry, a research programme must be completed and pilot economic feasibility models should be tested.

Following outputs are expected:

- 1. Research initiation: The service provider shall support NARA to source relevant expertise networks and research information that will be useful in site selection, ranching, maintenance of culturing species, optimize growth and survival of pearl oysters and bear all the expenses for research work conducted using NARA expertise.
- **2. Training:** The service provider shall take necessary steps to support the capacity building NARA scientists in nucleation technologies and refining and enhancing pearl growth and quality through molecular technologies.
- **3.** Economically feasible studies and others (if any): The service provider shall develop a feasibility model and economic models based on data and recommend options for pilot testing.
- **4. Education:** The service provider shall provide support to NARA to undertake students(MPhil or PhD) and the consent must be given for the involvement to the third

- party guidance and supervision for one or two postgraduate students registered for a in a local university.
- **5. Implementation:** The service provider shall perform resourcing, promotional and marketing activities, including community development activities and promotion of secondary industries that ensure the economic Development of the local communities,
- **6. Sharing of Income:** When the culturing programme is Continue after the research, a percentage of the earnings need to be provided to NARA to enhance its research. This percentage should be indicated in the financial proposal which is to be submitted with the technical proposal.
- **7. Community development:** Service provider has to sign a mutually beneficial Private Public Partnership (PPP) agreement between the company & NARA on this collaboration/engagement.

Organizations having a proven track record of successful implementation of similar projects are invited to submit their EOI including the following documents:

- 1. Name, address and legal status
- 2. Preliminary solution proposal based on scope of project outlined above.
- 3. Self-declaration certifying that the organization is not a manufacturer of marine pearls
- 4. Self-declaration with supporting evidence certifying 3 years of experience in Research and development, scientific networks and legal expertise, capable of supporting development of feasibility studies and business development activities.
- 5. Copies of certifications in incorporation of company, details of Governance, financial integrity and document management systems

The eligible organization may send their EOI for the collaboration outline above to the Chairman, Department Procurement Committee (DPC), National Aquatic Resources Research and Development Agency (NARA), Crow Island, Mattakuliya, Colombo 15, or handover (Tender box number 01, Finance Division, NARA) during working days from 9.00 a.m. to 2.00 p.m. on or before 05th January 2023 to 03rd February 2023. Please indicate "Pilot experimental programme to establish Marine pearl farming in Sri Lanka" at the top left-hand corner of the envelope.

Upon a systematic evaluation of the EOIs received, the applicants shall be short listed and Request for Proposals (RFP) shall be sent to short listed applicants with relevant Terms of Reference (TOR)

with regard to this project. The proposals both Technical and Financial shall be evaluated

separately and the most qualified applicant shall be selected for the implementation of the project.

For more details contact Dr. (Ms.) P.P.M. Heenatigala, Head/ Inland Aquatic Resources &

Aquaculture Division (IARAD) of NARA (Tel: 011 2521005; Mobile: 071 8569783; E-mail:

prajani15@hotmail.com)

The Chairman,

Department Procurement Committee (DPC)

NARA

Crow Island

Mattakuliya, Colombo 15

Tel: 011 2521717

Fax: 011 2521932

E-mail: purchasingp@nara.ac.lk